Washington Youth Soccer
Comparative Budget vs. Actual
September 2009 through August 2011

	Budget Sep '08-Aug 09	Actual Sep '08-Aug '09	Budget/Actual Variance	Reapproved Budget Sep '09-Aug 10	Proposed Budget Sep '10-Aug 11	Comments
Ordinary Income/Expense						
Income						
1000i · Registration	1,041,400.00	**1,035,389.17**	**(6,010.83)**	1,196,000.00	1,196,000.00	**130,000 Players @ $9.20 / Player**
1005i · Data Import Fee	-	**1,411.25**	**1,411.25**	-	-	
1010i · Insurance Fees	320,040.00	**317,920.68**	**(2,119.32)**	327,600.00	327,600.00	**130,000 Players @ $2.52 / Player**
1030i · Interest	80,000.00	**30,761.71**	**(49,238.29)**	35,000.00	35,000.00	
2210i · Events (Promotion P/R)	10,000.00	**-**	**(10,000.00)**	-	-	
2330i · Travel Papers/Late Fees	8,500.00	**280.00**	**(8,220.00)**	9,000.00	9,000.00	
2345i · Donations	1,000.00	**1,601.00**	**601.00**	5,000.00	5,000.00	
2400i · Tournament Sanctioning	-	**-**	**-**	10,000.00	10,000.00	
2500i · District Funding	44,450.00	**44,155.65**	**(294.35)**	45,500.00	45,500.00	**130,000 Players @ $.35 Per Player**
2530i · Soccer Fair/SoccerPalooza Income	55,000.00	**29,270.75**	**(25,729.25)**	-	-	
3100i · Fees Income	200.00	**571.55**	**371.55**	4,000.00	4,000.00	
4230i · Soccer Books Income	300.00	**3,129.50**	**2,829.50**	1,000.00	1,000.00	
4400i · Mailing Label/Lists	20,000.00	**24,654.50**	**4,654.50**	25,000.00	25,000.00	
4800i · Protest & Appeals	1,000.00	**2,000.00**	**1,000.00**	1,000.00	1,000.00	
4999 · Other Income	-	**14,251.95**	**14,251.95**	-	-	
5620i · Coaches Clinics	75,000.00	**87,790.00**	**12,790.00**	80,000.00	125,000.00	**Increase with acquisition of Technical Director**
5830i · Regional Training Camps	-		**-**	240,000.00	240,000.00	**Expected Revenue Source from Sounders & Foundation**
5840i · ODP Income	140,000.00	**195,021.75**	**55,021.75**	228,000.00	228,000.00	**Major Change, No Subsidy by Washington Youth Soccer**
5850i · ODP Player Pool/State Team Fees	60,000.00	**48,985.00**	**(11,015.00)**	72,000.00	72,000.00	**Major Change, No Subsidy by Washington Youth Soccer**
5860i · Development/WSADL Income	1,000.00	**-**	**(1,000.00)**	-	-	
6106i · Soccer Across WA Income	-		**-**	-	-	
6110i · TOPSoccer Income	10,000.00	**4,572.12**	**(5,427.88)**	2,500.00	2,500.00	
6700i · President's Cup	56,250.00	**60,069.50**	**3,819.50**	45,000.00	51,750.00	
6710i · Premier/WSYDL Income	210,000.00	**(1,300.00)**	**(211,300.00)**	-	-	
6711i · Spring League Income	-	**8,000.00**	**8,000.00**	12,800.00	12,800.00	
6720i · LPT Income	140,000.00	**(1,900.00)**	**(141,900.00)**	-	-	
6755i · State League	-	**128,350.00**	**128,350.00**	135,000.00	135,000.00	**Consolidation of WSYDL & LPT, No PDL**
6820i · Regional Cup Team Income	-	**(6,007.00)**		-	-	

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6850i · Commissioners' Cup Income	140,000.00	**96,234.31**	**(43,765.69)**	150,000.00	150,000.00	**Increased fee to $400.00 for 09/10**
6851i · Championships Cup Income	120,000.00	**139,535.72**	**19,535.72**	128,000.00	128,000.00	**Increased fee to $400.00 for 09/10**
6852i · Challenge Cup Income	95,000.00	**135,683.38**	**40,683.38**	150,000.00	150,000.00	
7660i · Coaches Handbook Ad Sales	8,000.00	**1,100.00**	**(6,900.00)**	10,000.00	-	
8220i · PlayOn! Income	25,000.00	**555.00**	**(24,445.00)**	-	-	
8500i · Sponsorship Income	180,000.00	**110,589.98**	**(69,410.02)**	100,000.00	150,000.00	**Lost Dairy Farmers for 2009/2010 - Replace with new sponser in 2010/2011**
8810i · Disciplinary Committee Income	-	**300.00**	**300.00**	-	-	
9040i · Interest non use funds	43,450.00	**-**	**(43,450.00)**	10,000.00	10,000.00	
Total Income	2,885,590.00	**2,512,977.47**		3,022,400.00	3,114,150.00	
Expenses						
1000 · Registration Fees	254,000.00	**229,337.82**	**(24,662.18)**	260,000.00	260,000.00	**130,000 Players @ $1.00 to US Youth & USSF**
1005 · Data Import Fees	-	**13,194.71**	**13,194.71**	-	-	
1010 · Player Insurance	320,040.00	**183,864.00**	**(136,176.00)**	327,600.00	327,600.00	
1015 · Bonzi Registration Fees	-	**6,746.75**	**6,746.75**	-	-	
2000 · President	10,000.00	**3,846.14**	**(6,153.86)**	10,000.00	10,000.00	
2180 · USSF/USYSA AGM (National AGM)	10,000.00	**6,452.69**	**(3,547.31)**	9,000.00	9,000.00	
2190 · US Youth Soccer Regional Meetings & Wkshp	40,000.00	**11,631.07**	**(28,368.93)**	30,000.00	30,000.00	
2200 · Promotion P/R Exp	5,000.00	**18,970.91**	**13,970.91**	4,000.00	4,000.00	
2260 · WA Youth Soccer Meetings	65,000.00	**56,817.44**	**(8,182.56)**	40,000.00	40,000.00	
2330 · Office Expenses	45,000.00	**52,999.52**	**7,999.52**	45,000.00	45,000.00	
2331 · Postage and Shipping	25,000.00	**17,120.09**	**(7,879.91)**	25,000.00	25,000.00	
2332 · Paper/Envelope	8,600.00	**193.39**	**(8,406.61)**	6,000.00	6,000.00	
2340 · Equip/Furn Purch/Lease/Maint	35,000.00	**17,888.54**	**(17,111.46)**	25,000.00	25,000.00	
2355 · Technology & Software Expense	45,000.00	**13,572.41**	**(31,427.59)**	15,000.00	15,000.00	
2500 · District Funding	44,450.00	**45,146.85**	**696.85**	45,500.00	45,500.00	**130,000 Players @ $.35 Per Player**
2530 · SoccerPalooza Expense/Awards Dinner	100,000.00	**109,364.57**	**9,364.57**	25,000.00	25,000.00	
2531 · AGM/State	22,500.00	**17,481.32**	**(5,018.68)**	25,000.00	25,000.00	
2540 · Region IV Workshop	-	**2,240.91**	**2,240.91**	-	-	

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2835 · Risk Management	7,500.00	**5,427.03**	**(2,072.97)**	2,000.00	6,000.00	
2900 · Executive Director	17,500.00	**16,918.13**	**(581.87)**	25,000.00	25,000.00	
3000 · Treasurer	2,000.00	**367.61**	**(1,632.39)**	1,000.00	1,000.00	
3001 · Budget & Finance Committee Exp	1,000.00	**461.31**	**(538.69)**	1,000.00	1,000.00	
3100 · Fees	17,000.00	**22,868.20**	**5,868.20**	19,000.00	19,000.00	
3200 · Liability Insurance	45,000.00	**8,881.00**	**(36,119.00)**	38,000.00	38,000.00	**Adding Fidelity Bond**
3300 · Payroll	520,000.00	**440,725.71**	**(79,274.29)**	492,000.00	517,000.00	**Current Staffing**
3301 · Payroll - Taxes	52,000.00	**53,840.45**	**1,840.45**	49,200.00	51,700.00	**Current Staffing**
3302 · Payroll - Benefits	96,000.00	**77,808.25**	**(18,191.75)**	70,000.00	70,000.00	**Current Staffing**
3303 · Employee Vacation	**–**	**(2,786.31)**	**(2,786.31)**	13,700.00	13,700.00	**Current Staffing**
3304 · Employee Miscellaneous	1,000.00	**119.90**	**(880.10)**	2,000.00	2,000.00	
3305 · Employee Education	3,500.00	**25.00**	**(3,475.00)**	3,500.00	3,500.00	
3310 · Rent	96,000.00	**86,258.12**	**(9,741.88)**	99,960.00	50,000.00	**Moving to less expensive location Summer 2010**
3311 · Janitorial	4,500.00	**2,217.60**	**(2,282.40)**	3,000.00	3,000.00	
3312 · Office Relocation	-	**-**	**-**	10,000.00	50,000.00	**Estimated Cost of Relocation**
3320 · Telecommunications	30,000.00	**11,313.18**	**(18,686.82)**	25,000.00	25,000.00	
3330 · Vehicle	-	**3,729.53**	**3,729.53**	-	-	
3350 · Community Development	-		**-**	-	-	
3400 · Sales/Use Tax Expense	2,000.00	**1,701.55**	**(298.45)**	2,000.00	2,000.00	
3401 · Mediation	3,000.00	**-**	**(3,000.00)**	1,000.00	1,000.00	
4000 · 1st VP Administration	2,000.00	**-**	**(2,000.00)**	-	-	
4230 · Book Sales	5,000.00	**-**	**(5,000.00)**	5,000.00	5,000.00	
4240 · Patches/Pins/Coins etc.	2,500.00	**-**	**(2,500.00)**	2,500.00	2,500.00	
4410 · Registrar Expenses	1,800.00	**-**	**(1,800.00)**	3,000.00	3,000.00	**Formation of the registrar's committee**
4520 · Rules	2,000.00	**2,145.75**	**145.75**	2,000.00	2,000.00	
4800 · Protest & Appeals Expense	4,500.00	**4,226.39**	**(273.61)**	5,000.00	5,000.00	
5000 · VP Development	5,000.00	**422.80**	**(4,577.20)**	-	-	
5010 · Technical Director	7,000.00	**7,884.82**	**884.82**	15,000.00	15,000.00	
5100 · Regional Coaching Directors	-	**13,600.00**	**13,600.00**	-	-	
5620 · Coaching Clinics	65,000.00	**54,941.21**	**(10,058.79)**	75,000.00	90,000.00	**Increase with acquisition of Technical Director**

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5625 · SYRA	3,000.00	**792.08**	**(2,207.92)**	3,000.00	3,000.00	
5626 · Regional Referees	5,000.00	**-**	**(5,000.00)**	6,000.00	6,000.00	
5650 · Schools Recreational Development	4,500.00	**45.95**	**(4,454.05)**	13,800.00	13,800.00	
5670 · Referee Development	5,000.00	**1,965.05**	**(3,034.95)**	5,000.00	5,000.00	
5671 · Referee Ready Program	15,000.00	**-**	**(15,000.00)**	5,000.00	5,000.00	
5810 · ODP Administrator	3,000.00	**825.85**	**(2,174.15)**	2,000.00	2,000.00	
5830 · Regional Training Camps	-	**-**	**-**	240,000.00	240,000.00	**Foundation Expense**
5840 · ODP Expenses	220,000.00	**277,831.35**	**57,831.35**	292,000.00	292,000.00	**Major Change, No Subsidy by Washington Youth Soccer**
5900 · ODP Tryouts	8,000.00	**23,956.33**	**15,956.33**	6,000.00	6,000.00	**Major Change, No Subsidy by Washington Youth Soccer**
5910 · ODP Scouting	10,000.00	**-**	**(10,000.00)**	-	-	
6100 · VP Recreation	3,000.00	**350.76**	**(2,649.24)**	-	-	
6106 · Soccer Across WA	20,000.00	**3,811.97**	**(16,188.03)**	20,000.00	20,000.00	
6110 · TOPSoccer	22,000.00	**9,765.26**	**(12,234.74)**	10,000.00	10,000.00	
6700 · President's Cup Tournament	50,000.00	**43,048.44**	**(6,951.56)**	40,000.00	40,000.00	
6705 · VP Competition	3,500.00	**268.32**	**(3,231.68)**	2,000.00	2,000.00	
6710 · WSDL	7,500.00	**10,781.84**	**3,281.84**	-	-	
6711 · Spring League	-	**1,000.00**	**1,000.00**	-	-	
6720 · LPT	70,000.00	**(6,204.00)**	**(76,204.00)**	-	-	
6755 · State League Exp		**757.63**	**757.63**	20,000.00	20,000.00	**Consolidation of WSYDL & LPT**
6810 · Youth Nationals	3,000.00	**-**	**(3,000.00)**	3,000.00	3,000.00	
6820 · Regional Cup Teams	40,000.00	**37,614.91**	**(2,385.09)**	40,000.00	40,000.00	
6850 · Commissioners' Cup	20,000.00	**26,205.32**	**6,205.32**	35,000.00	35,000.00	
6851 · Championships Cup	20,000.00	**27,765.12**	**7,765.12**	37,000.00	37,000.00	
6852 · Challenge Cup	20,000.00	**28,013.73**	**8,013.73**	35,000.00	35,000.00	
6855 · Region IV President's Cup	-	**9,591.69**	**9,591.69**	-	-	
6999 · Other Expenses	-	**-**	**-**	-	-	
7000 · Secretary	2,000.00	**-**	**(2,000.00)**	1,000.00	1,000.00	
7010 · Annual Report	2,000.00	**1,073.10**	**(926.90)**	2,000.00	2,000.00	
7050 · Technology Committee	-	**-**	**-**	5,000.00	5,000.00	
7235 · Administrative Handbook WA Youth	6,000.00	**-**	**(6,000.00)**	3,000.00	3,000.00	

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7660 · Coaches Handbooks	25,000.00	**8,902.96**	**(16,097.04)**	27,000.00	27,000.00	
8000 · Second Vice President	3,000.00	**-**	**(3,000.00)**			
8010 · Nominating Committee	200.00	**-**	**(200.00)**	240.00	240.00	
8220 · PlayOn!	135,000.00	**195,004.80**	**60,004.80**	65,000.00	65,000.00	**Play On is Two Printed issues rest E-Play On!**
8500 · Sponsorship	10,000.00	**19,128.00**	**9,128.00**	12,000.00	12,000.00	
8510 · Marketing	55,000.00	**118,380.34**	**63,380.34**	55,000.00	55,000.00	
8520 · Television Advertisment	-	**14,015.00**	**14,015.00**	50,000.00	50,000.00	**Breakout from Marketing**
8810 · Disciplinary Committee	5,500.00	**298.25**	**(5,201.75)**	2,000.00	2,000.00	
8820 · Ethics	3,500.00	**-**	**(3,500.00)**	2,000.00	2,000.00	
9300 · Audit Fees	12,000.00	**11,150.00**	**(850.00)**	13,000.00	13,000.00	
9301 · Professional Fees	32,500.00	**244,718.88**	**212,218.88**	90,000.00	90,000.00	**Elimiation of Reorganization Costs, Dreams Marketing Expenses, Matautia Design, and Transcription Estimated savings of $160,000**
Total Expenses	2,866,590.00	**2,730,825.29**	**(135,764.71)**	2,999,000.00	3,035,540.00	
Net Ordinary Income	19,000.00	**(217,847.82)**	**(236,847.82)**	23,400.00	78,610.00	
2300 · Depreciation Expense	-	**36,591.09**	**36,591.09**	39,000.00	39,000.00	
9510 · Scholarship Program	19,000.00	**19,000.00**	**-**	19,000.00	19,000.00	
9550 · Loss of Disposal of Assets	-	**7,086.72**	**7,086.72**	-	-	
General Contingency Reserve	-	**-**	**-**	(34,600.00)	10,305.00	
Field Fund				-	10,305.00	
Net Income	**0.00**	**(280,525.63)**	**(280,525.63)**	**0.00**	**0.00**	